



OUTSIDE SALESPEOPLE

Founded in 1983, Ross Clark Material Handling is Northern California and Nevada's largest material handling company. We are aggressively searching for experienced, **TOP NOTCH TERRITORY SALESPEOPLE** to join our Northern/Central California and Nevada sales team with the intent of building a career within our organization.

RCMH offers a unique one-stop, full-service approach that puts us in a league far beyond our competitors. We offer a wide range of industrial equipment and services including, but not limited to: pallet racking, shelving, industrial carts, mezzanines, modular offices, Computer Aided System Design, (CAD) layouts, and more...

The ideal candidate for this position must be self-motivated and enthusiastically willing to contribute to a positive work place, work well with others and possess good time management skills. Previous sales experience is required; industry experience is preferred.

In our rapidly expanding **Northern/Central California and Nevada** market, we need **PREMIER SALESPEOPLE** who:

- Has excellent sales skills; Only top performers need apply
- Has analytical and people skills; are a Good listener
- Are technically oriented and have good math skills
- Has a solid work ethic that is consistent with productivity
- Are persistent, with good follow-up skills
- Has an interest in others and consider their needs first

GENERAL JOB DESCRIPTION

Work with sales team in assigned territory to identify opportunities and close sales. Provide first level value added services within this assigned territory. Perform sales related administrative functions and manage multiple large projects. Work independently, with a minimum of supervision. The right candidate will be responsible for achieving annual territory sales goals.

Compensation

- Draw against commission
- Vehicle allowance
- Mobile phone allowance (Details to be discussed during interview process.)

Benefits

- Full medical and dental Benefits including HSA (Pre-tax Health Savings Account) and HRA (Health Reimbursement Account)
- 401K retirement plan with RCMH match (Details to be discussed during interview process)

Email your resume today to superstars@rossclark.com or fax to: (916) 635-0366.